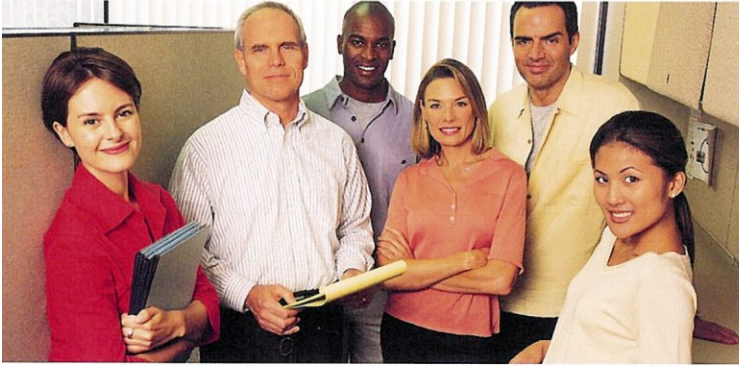


Retail Supply Chain Distribution Solutions



Distribution Software for Today's Business

- ✓ Purchasing
- ✓ Sales
- ✓ Promotional Pricing
- ✓ EDI, ASN's, XML
- ✓ Charge Backs
- ✓ Promotional Spend
- ✓ Buying Groups
- ✓ Customer Service
- ✓ Forecasting
- ✓ Commissions
- ✓ Landed Cost
- ✓ Container Tracking
- ✓ Bar Code Scanning
- ✓ Optimized Shipping
- ✓ Inventory Control
- ✓ CRM
- ✓ Financial Accounting
- ✓ Warehousing
- ✓ Warehouse Logistics

Successful Distributors Provide Added-Value

The retail supply chain moves products from the manufacturer to the wholesale distributor, then to the retailer and finally to the consumer. Organizations that feed and distribute products through wholesale distributors have unique business requirements that demand technology solutions specifically designed to meet their special needs and workflow.

Distribution has become global and highly competitive. To succeed in this market, distributors must bring added business value to their customers by lowering operating costs and providing higher levels of customer service. Technology solutions can be the conduit to delivering the value that clients have come to expect, giving the distributor a strong competitive advantage. If your technology investments are not paying off and seem out of synch with your business operations, it may be time to evaluate new options that get you the best results - and the best returns.

Disparate Islands of Data are Costly and Inefficient

Having the right distribution software in place will increase productivity, improve customer service, reduce costs and integrate the data across the entire retail supply chain. NAV-X for Distribution powered by Microsoft Dynamics® delivers total integration to a new level. Enter data once and it is available instantly to anyone who needs it throughout the organization. From customer service, complex promotional pricing, and EDI to bar code scanning, shipping, and financial accounting NAV-X for Distribution allows you to operate with an efficient centralized system.

A Practical Distribution Software Selection Process

When it comes to choosing a new business management solution, the evaluation should not be based solely upon demonstrations but rather upon realistic processes and functionality that make a positive business impact on your organization. Evaluating a company's workflow, business processes, and functional requirements then performing a Gap-Fit Analysis between each solution and your business requirements assures the right solution for your business at the lowest possible risk.

A FREE Management Analysis

NAV-X partners provide a FREE Management Analysis that documents your business goals, objectives, and requirements to give you a head start to ensure that you select the right distribution solution.



NAV-X for Distribution

NAV-X for Distribution is a comprehensive collection of tightly integrated business functionality specifically designed for companies that distribute their products to consumers through the retail channel. NAV-X empowers distributors to focus their efforts on providing added-value to their customers by lowering costs, increasing productivity, and optimizing the daily operating processes.

With NAV-X for Distribution, customers are able to place their orders through a variety of methods such as telephone, fax, email, EDI, XML, or through your website. The NAV-X pricing, credit and availability are automatically checked and the order is routed through a predetermined workflow. Business alerts can dynamically inform customers, vendors, and company staff about unusual events or the status of the order.

Bar coding, wireless scanning, and integrated shipping increases accuracy and productivity throughout the warehouse and shipping process, saving you time and money. Automatic freight rate shopping selects the most cost-effective method of delivering the order to your customer, ensuring the lowest possible shipping cost.

Maintaining the right balance of inventory and customer service is the pinnacle element of a successful distributor. The carrying cost of too much inventory reduces profitability while inventory shortages can drive customers to competitors. NAV-X provides the analysis information and built-in tools to optimize both inventory and customer service, allowing you to maximize your bottom-line profit.

When products originate from overseas, NAV-X provides complete container tracking and automatically calculates the true landed cost. Full multi-currency processing is built-in, if required.

Information and analysis tools provide you with the crystal ball to proactively understand your customers, market, and products. It enables you to see trends and buying habits that assist you in making the best possible business decisions.

Fully integrated accounting provides real-time access to financial information which changes dynamically as transactions are entered into the system. See up to the minute financials, customer, vendor, inventory, or order information on demand.

NAV-X for Distribution is a powerful solution that can bring your organization a real competitive edge. We invite you to explore how NAV-X can benefit your organization by requesting access to our free video demonstration website ([click here](#)).

Typical NAV-X Industries

Food Distribution

Beverages

Nutraceuticals

Household Items

Consumer Electronics

Home Appliances

Tools

Toys & Games

Recreation Equipment

Sporting Goods

Automotive Parts

Computers &
Accessories

Lawn & Garden

Furniture

Rugs & Carpets

Personal Care Products

Health and Beauty

Bed and Bath

Decorations

Sundries

Pharmaceuticals





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Regional Locations

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Ohio • Oregon • Pennsylvania • Tennessee • Texas • Washington • Wisconsin
Western • Central • Eastern Canada